

The mission of Operation Blessing International is to demonstrate God's love by alleviating human need and suffering in the United States and around the world.

# FY13 Annual Report

April 1, 2012 to March 31, 2013



Dr. M. G. "Pat" Robertson  
Virginia Beach, VA



David Melilli  
Laguna Hills, CA



A. E. "Dede" Robertson  
Virginia Beach, VA



William Dooner  
Memphis, TN



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Virginia Beach, VA



Thomas W. Daugherty, M.D.  
Winchester, VA



Gordon P. Robertson  
Norfolk, VA



Robert W. Fanning  
Virginia Beach, VA



William F. Horan  
Virginia Beach, VA

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Deborah E. Bensen, *Vice President, Media and Development*

David Darg, *Vice President, International Operations*



*A Mission*  
you can **believe in.**  
*A Charity*  
you can **trust.**

At Operation Blessing, more than 98 percent of our expenses go toward our relief programs, allowing us to leverage every dollar of support to bless as many people as possible.

Operation Blessing International Relief and Development Corporation (OBI) is a non-profit 501(c)(3) humanitarian organization with a mission to demonstrate God's love by alleviating human need and suffering in the United States and around the world.

Beginning in 1978 and headquartered in the United States, OBI has touched the lives of more than 261 million people in more than 105 countries and 50 states, providing goods and services valued at over \$3.6 billion.

Operation Blessing is one of the largest charities in America, providing strategic relief in 23 countries around the world on a daily basis. Implementing programs that include hunger relief, clean water, orphan care, medical aid, disaster relief and community development, Operation Blessing made a significant impact in the lives of 6.4 million people during fiscal year 2013.



**OPERATIONBLESSING**  
INTERNATIONAL

**Operation Blessing International**

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BOARD OF DIRECTORS

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**Here is a brief overview of Operation Blessing International's FY13 humanitarian activities:**

**Key Partnerships:** OBI continued to expand its fish farm and hatchery, producing tilapia fingerlings to re-stock Haiti's lakes and reservoirs, and harvesting full-grown tilapia to provide a nutritious source of food for children at Zanmi Beni Children's Home, jointly operated with Partners in Health. In partnership with GREIF, OBI is distributing backpacks designed to help villagers in places like Africa and Haiti safely transport water. OBI continues to partner with TOMS in Peru and China to distribute shoes to children in need, and in El Salvador, medical teams from Mayo Clinic are providing ongoing in-country medical training and health care initiatives.



and distributed more than 68 million pounds of food and donated products to families in need.

**Hunger Relief:** Operation Blessing was instrumental in feeding millions of hungry people around the world during FY13. In the United States, OBI's fleet of Hunger Strike Force tractor-trailers traveled more than 1.6 million miles

**Worthy of Your Trust**

Operation Blessing International was named as one of "America's Top Charities" by Consumers Digest based on financial efficiency.

**Disaster Relief:**

OBI responded to 45 disasters in FY13, helping more than 384,000 people in need. In the wake of historic Superstorm Sandy, teams aided victims in New York with emergency food and relief, debris cleanup and rebuilding efforts as well as assisted victims in New Jersey. Teams also helped tornado victims in Texas, supplied food to Mali's families impacted by civil war and famine victims in Niger, and started garden projects and feeding programs for drought-stricken communities in Kenya.



**Medical Aid:**

OBI held 1,730 international medical missions during FY13 that provided free medical care such as general medical, optical, dental and surgical services. OBI also dispensed medicine to children and adults in countries like El Salvador, the

Philippines, Peru, India, Nigeria, Haiti and China and provided life-changing surgeries such as cleft lip and palate, cataract and more to those in need.

**Procurement & Corporate Relations:**

OBI secured gift-in-kind donations totaling \$244,541,155 in FY13. Community partnership events with the Washington Redskins, Kansas City Chiefs and Kansas City Royals, resulted in more than 174,000 pounds of food and relief being distributed to struggling families in the U.S.

**Orphan Care:**

Through feeding programs, educational assistance, life skills training, medical care and more, OBI is reaching orphans and vulnerable children such as street kids, child trafficking victims, and children battling poverty and malnutrition. In FY13, OBI helped at-risk children and youth in countries such as Mexico, Guatemala, Uganda, Peru, India and China.



**Microenterprise:**

In FY13, Operation Blessing equipped individuals with marketable job skills and small business opportunities in countries such as Honduras, the Philippines, Kenya, Peru, India and Israel. From training in electrical work and baking to community vegetable gardens and sewing centers, OBI is providing those in need with the resources and skills to sustain their families and develop stronger communities.

**Clean Water:**

During this last fiscal year, OBI built 1,941 wells in communities lacking clean drinking water, benefiting over 487,000 people in countries such as India, Nigeria and Thailand. Community water systems and filters in places like Honduras and Sierra Leone are providing families with access to safe water, and in Haiti, ongoing chlorine production is helping disinfect water and prevent the spread of cholera.



**FINANCIAL**

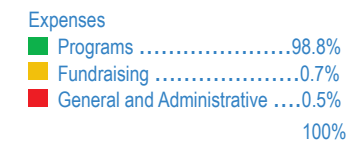
Operation Blessing International Relief and Development Corporation and Affiliated Organizations

Condensed Financial Information for the year ended March 31, 2013

REVENUES	FY2013
Contributions	\$22,920,996
Gifts in Kind	244,541,155
Other Revenue	110,184
<b>Total Revenues</b>	<b>\$267,572,335</b>



EXPENSES	
Programs	\$(263,952,433)
Fundraising	(1,952,321)
General and Administrative	(1,338,025)
<b>Total Expenses</b>	<b>(267,242,779)</b>
Gains and Losses	16,024
<b>Increase in Net Assets</b>	<b>\$345,580</b>



For a copy of Operation Blessing International's complete financial statements audited by our independent auditors, KPMG LLP, please write to: Operation Blessing International, Public Relations Department, 977 Centerville Turnpike, Virginia Beach, Virginia 23463-0001. Operation Blessing International is a member of the Evangelical Council for Financial Accountability (ECFA).

